## Continuous Improvement

Solving Problems That Change Lives





### CI Skills Development



# **Problem Solving**

Identify and solve the root causes of

problems using CI tools



### Agenda



- Welcome
- Ground Rules
- Introductions
- Problem Solving Tools



Hands on Practice and Group Activities



### Introductions: share as you wish



- Your Name
- Agency or Branch of Government, and Location
- What you do
- One outcome you would like from the class today



### Course Objectives



- Enhance your ability to identify and understand problems
- Learn steps and tools to help you identify and solve root causes of problems
- Incorporate problem solving into your daily work
- Build your skills with CI tools



### Tools and Concepts We Will Cover



- A3 Problem Solving Tool
- Voice of the customer (VOC)
- Program and process measures
- Brainstorming
- Affinity Diagram
- Root cause analysis tools:
  - 5 Whys
  - Fishbone (Cause and Effect) Diagram
  - Relations Diagram
- Impact/Cost Matrix
- Action Plan
- Performance Measures Table



### Problem Solving – Why do it?

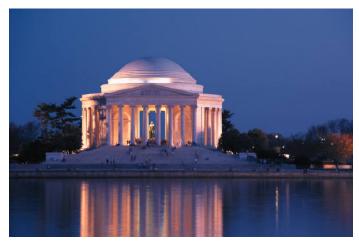


- Increase customer value and satisfaction
- Make work better for staff
- Save resources
- Grow a high performing work culture



### **Problem Solving Example**





**Problem:** The Jefferson Memorial was disintegrating rapidly because of the frequent cleaning needed to remove the bird droppings

Why were there so many bird droppings?

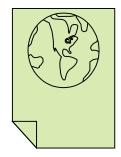
Why were the cleaning methods so abrasive?

Why? Why? Why?

**Root Cause!** 

Five Why Analysis helps drive to source of the problem

The actual technique can take more or fewer iterations



How many why's did it take to get to the root cause of the Jefferson Memorial's problem?



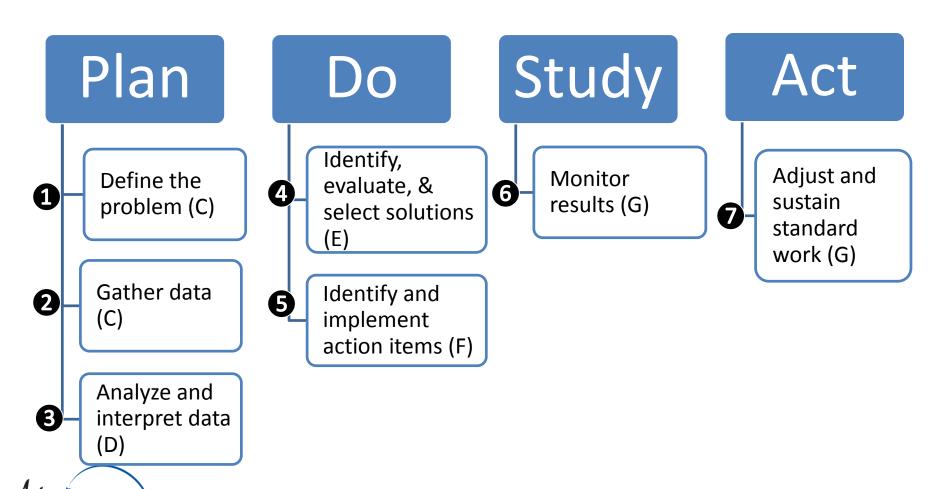
## A3 Problem Solving Tool



A3 PROBLEM SOLVING TOOL: <title>&lt;/th&gt;&lt;th&gt;Contact: &lt;Name&gt;&lt;/th&gt;&lt;th&gt;Date: «date»&lt;/th&gt;&lt;th&gt;&lt;/th&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;BACKGROUND / BUSINESS CASE&lt;/td&gt;&lt;td&gt;SOLUTIONS&lt;/td&gt;&lt;td&gt;&lt;b&gt;3&lt;/b&gt;&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;STAKEHOLDERS  • Customers: • Team Members:&lt;/td&gt;&lt;td&gt;ACTION ITEMS&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;CURRENT CONDITION&lt;/td&gt;&lt;td&gt;Action&lt;/td&gt;&lt;td&gt;Owner Proposed Date&lt;/td&gt;&lt;td&gt;Actual&lt;br&gt;Date&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;ANALYSIS / ROOT CAUSES&lt;/td&gt;&lt;td&gt;METRICS/FOLLOW-UP&lt;/td&gt;&lt;td&gt;&lt;b&gt;G&lt;/b&gt;&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;/tr&gt;&lt;/tbody&gt;&lt;/table&gt;</title>
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### 7 Step Problem Solving Process





Note: Letters in parenthesis correspond to the A3 Problem Solving Tool section

### ABC Agency's Hiring Process



#### **Problem:**

It is taking ABC agency too long to fill positions.
 Because of the long time period, current employees
are overworked and the best job candidates are taking
positions with other organizations. ABC has also
experienced an increase in the attrition rate of new
hires the past three years. We need to find out why.



## Background/Business Case (5 min)



**BACKGROUND / BUSINESS CASE** 



SOLUTIONS

#### **STAKEHOLDERS**

- Customers:
- Team Members:

#### **CURRENT CONDITION**

- What issue or problem do you wish to solve?
- Why is this issue important to solve now?
- What benefits do you anticipate from solving the problem (e.g., quality, timeliness, cost, customer/employee satisfaction)?

ANALYSIS / ROOT CAUSES

**METRICS/FOLLOW-UP** 



### Stakeholders (5 minutes)



**BACKGROUND / BUSINESS CASE SOLUTIONS STAKEHOLDERS Customers: Team Members: ACTION ITEMS CURRENT CONDITION** Who are internal and external customers? tual ite Who's perspectives do you need to complete the A3 Problem Solving Tool (e.g., subject matter experts, customers, outside set of eyes)? **ANALYSIS / ROOT CAU** METRICS/FOLLOW-UP



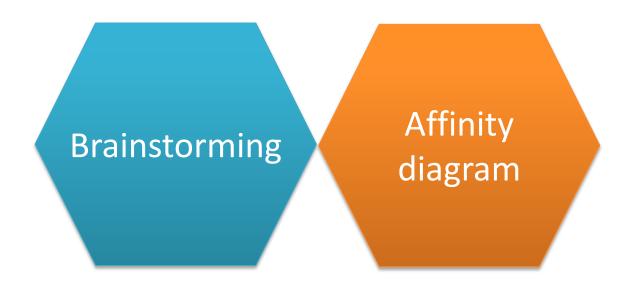
## 1. Define the problem





### **Problem Definition Tools**







### Brainstorming



Brainstorming is a team-based strategy for quickly capturing diverse information, ideas, and perspectives.

#### **Brainstorming Rules\*:**

- Think of as many ideas as you can
- Postpone judgment
- Clarify, combine, and build on ideas



- \*When brainstorming about the cause of the problem ...
- Be creative! Everyone Participates!

### Diversity & Inclusion



CI supports the inclusion of staff and customers based on experience with the process and regardless of background

Reduces Bias Requires
Diversity of
Thought

Needs us ALL!



### Brainstorming Potential Problems





- Waiting: hand-off delays
- Inefficient or illogical work flow
- Unreliable equipment or limited equipment capacity
- Process complexity
- Motion



### **Brainstorming Potential Problems**





- Numerous sign offs
- Over-processing (exceed customer specs)
- Overproductions
- Too much inventory or documentation
- Bottlenecks/backlog
- Transportation



### Brainstorming Potential Problems





- Errors
- Rework
- Defects
- Unclear roles & responsibilities
- Vague customer requirements



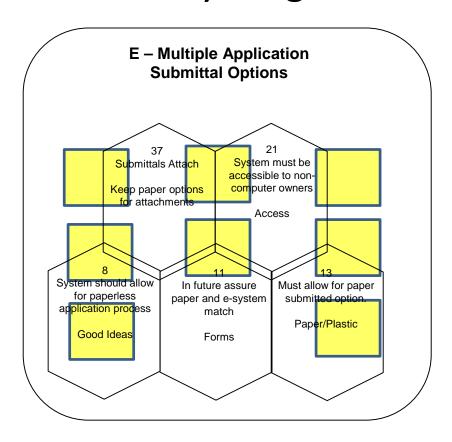
### Grouping and Theming Ideas



### Random Ideas



### **Affinity Diagram**





### Brainstorm Problems (5 min.)

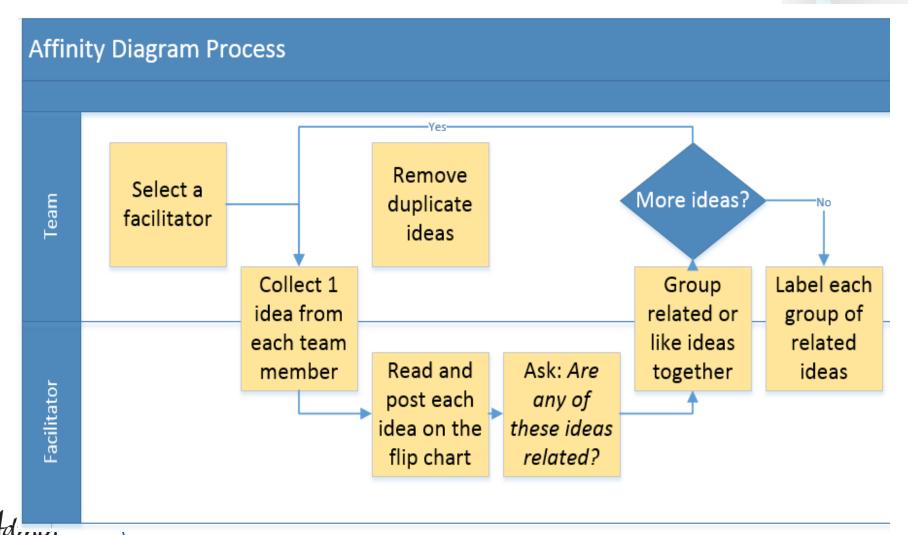


- Brainstorm possible causes and contributors to the problem
- Individually brainstorm possible causes and contributors to why the hiring process is taking so long
- Record one idea per post-it.
- Be creative we will build upon your work throughout the course!



### Affinity Diagram (15 minutes)





### 2. Gather Data



What?

Who?



When?

How?

Why?



Where?

### Voice of the Customer





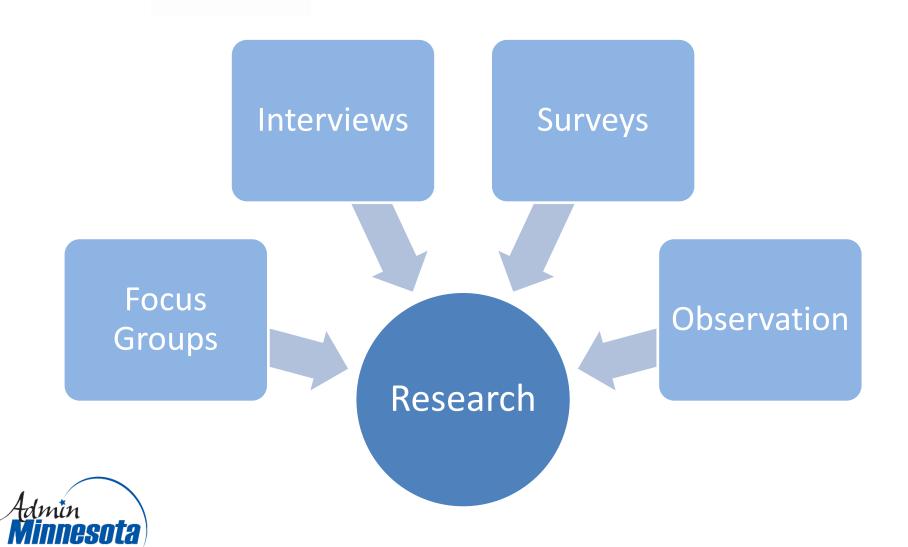
- Who are our customers and key customers?
- What do they want/need?
- Admin Minnesota

  DEPARTMENT OF ADMINISTRATION

How are we gathering that information?

### Customer Research Methods





### Program and Process Data



### Types of data:

- Quantity: How much did we do?
- Efficiency: Cost per unit; Process time
- Quality: How well did we do it?
- Effect: Is the customer better off? Did the customer achieve desired results?





### Current Condition (15 min.)



BACKGROUND / BUSIN ● What do you know? <

- What errors are occurring?
- Where are the errors occurring?
- When are the errors occurring?
- Who is making the errors?
- How are the errors occurring?

#### **STAKEHOLDERS**

- **Customers:**
- **Team Members:**

**CURRENT CONDITION** 



**ANALYSIS / ROOT C** 

• What don't you know and need to find out?

What	Who	When

- What specific performance measure needs to improve?
  - > Problem Statement: Reduce/Increase the number/percent of
    - <?> from <current level> to <desired level> by <date>.



### 3. Analyze & interpret data



**BACKGROUND / BUSINESS CASE** 

SOLUTIONS

#### **STAKEHOLDERS**

- Customers:
- Team Members:

#### **CURRENT CONDITION**

- Why are the errors occurring?
  - Use the simplest tool to show cause-and-effect down to root cause(s)
  - o Root cause analysis tools:
    - > 5 Whys
    - Fishbone diagram and 5 Whys
    - Affinity and Relations diagrams

**ANALYSIS / ROOT CAUSES** 



- Does our data verify the root causes?
  - If not, a team may need to collect additional data to verify the root cause(s)



### Symptom or Root Cause?





**Symptoms**: You see it, people talk about it; it is visible!





Root Cause: The one to address. It is often hidden. You need to find it!



Defining the "wrong" problem wastes time. You end up looking for a solution in the wrong place.

## Benefits of Root Cause Analysis Tools



Solve the problem once and for all

Identify and focus on the root cause with the greatest impact on productivity

Improves productivity: less headaches for staff → happier staff!

Save resources: solution may cost less than addressing symptoms



### 5 Whys

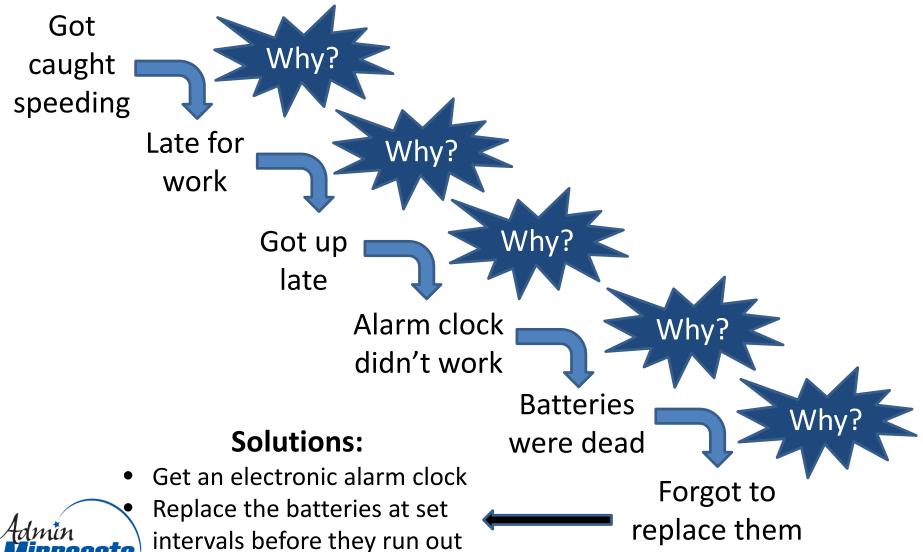




- A simple, quick method for getting from symptoms to the **root cause** of a problem by repeatedly asking *Why*? (logic chain)
- Use with fishbone diagram

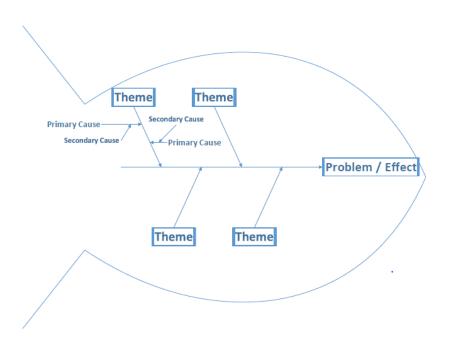
### 5 Whys Example





### Fishbone (Cause & Effect) Diagram



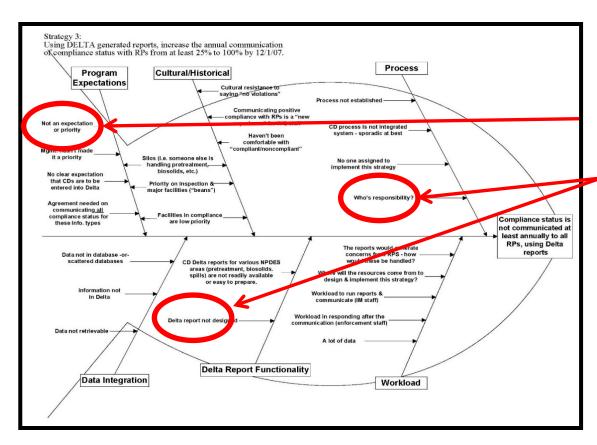


- Cause and Effect Analysis
  - Identifying likely causes of problems
- Ishikawa Diagram fishbone
- A team-based tool for visually showing possible root causes of a problem
- Cause categories:
  - People (roles, trng.)
  - Equipment/Tools
  - Process/Policy
  - Materials
  - Environment
  - Technology



### Fishbone Diagram



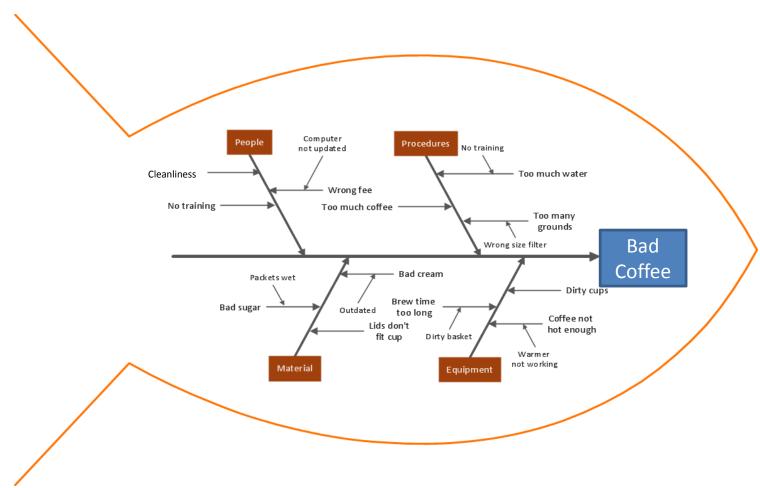


The same cause noted under multiple themes may be a root cause



### Fishbone Diagram Example

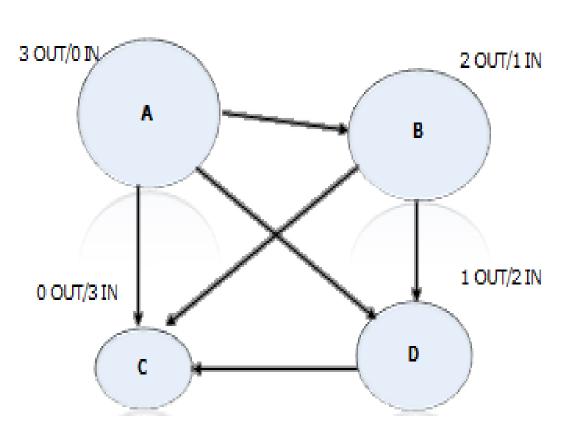






## Relations Diagram





- A team-based tool for identify key drivers or contributors to a problem
- A cause category (theme) with many outward arrows may be a root cause



## Why use a Relations Diagram?



Helps us see possible root causes as a system

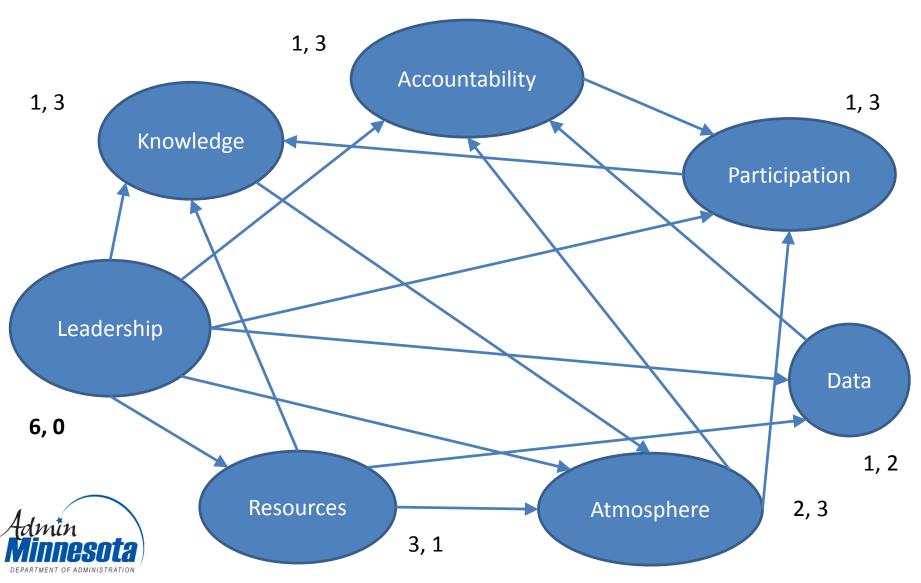
Tests whether a cause really impacts the effect

Helps identify **and rank** causes that may have the greatest impact



# Relations Diagram Example





## Relations Diagram (20 min.)



- 1. For each theme, draw an arrow showing which theme has the greatest influence
  - No two-way arrows!
  - Some themes may have no relationship
- 2. Record the number of "out" and "in" arrows for each category (# out, # in)
- 3. Team reports identify top drivers



# 4. Identify, evaluate & select solutions



**BACKGROUND / BUSINESS CASE** 

**SOLUTIONS** 



- What solutions will solve the root cause(s)?
  - Brainstorming
- What solutions are best?
  - > Impact/Difficulty Matrix; Criteria Decision Matrix
- What impacts (positive and negative) may result from implementing the solutions?
  - > Impact Wheel; FMEA

Proposed Date	Actual Date

AN

METRICS/FOLLOW-UP



## Brainstorm Solutions (5 min.)



### Brainstorm solutions to root causes:

- Individually brainstorm possible solutions to root causes on why the hiring process is taking so long
- Record one idea per post-it.



# Impact/Difficulty Matrix



A tool for prioritizing solutions

A • B
C • D



**Cost / Difficulty** 

# Impact/Difficulty Matrix (10 Min)



- Place each idea in the most appropriate area of the Impact/Difficulty Matrix
- Record the solution you select in the A3

**Impact** 

A High Impact Low Difficulty	B High Impact High Difficulty
C Low Impact Low Difficulty	D Low Impact High Difficulty



**Cost / Difficulty** 

# 5. Identify & implement action items



#### **BACKGROUND / BUSINESS CASE**

- What tasks do you need to complete? Include tasks to:
  - Mitigate risks
  - Identify and solve issues
  - Measure progress & results
  - Communicate changes, project status & results
  - Train managers and staff
- Who will be responsible for each task?
- When will the task be done?
- What resources are needed for each task?

#### **SOLUTIONS**

#### **ACTION ITEMS**

Action	Owner	Proposed Date	Actual Date

RICS/FOLLOW-UP

## 6. Monitor results



#### **BACKGROUND / BUSINESS CASE SOLUTIONS** What metrics will you use to track progress and performance (validate **STAKEHOLDERS Customers:** results)? **Team Members: CURRENT CONDITION** • What data do you need? **Proposed** Actual Date Date Who will you communicate results to? How will you communicate results? **ANALYSIS / ROOT CAUSES METRICS/FOLLOW-UP**

Follow up is critical!



## 7. Adjust & sustain standard work



#### **BACKGROUND / BUSINESS CASE SOLUTIONS** How and when will you check progress and performance (e.g., daily, weekly, **STAKEHOLDERS** 30, 60, 90-days)? **Customers: Team Members:** How will you sustain new process **CURRENT CONDITION Proposed** Actual standards? Date Date How will you communicate results and share what you learn with others? **ANALYSIS / ROOT CAUSES METRICS/FOLLOW-UP** Follow-up is critical!

# How can you incorporate problem solving into your daily work?



- 1. Pause before jumping to solutions
- 2. First, ask questions to understand your situation
  - What? When? Where? Who? How? Why?
- Collect data
- 4. Ask Why 5 times to get to root cause
- 5. Engage other people in the process
- Implement solutions that have the biggest impact and address root causes
- 7. Validate results
- 8. Learn from successes and failures
- 9. Celebrate improvement and learning



**Group Discussion: Questions and Answers** 

## Complementary Initiatives





Link to Better Government for a Better MN:

http://mn.gov/governor/initiatives/better-government/

- Continuous Improvement
- Plain Language
- Results Based Accountability (RBA)
- Accessibility
- Diversity and Inclusion
- Data Governance



## We're a Resource for You!



- Minnesota Office of Continuous Improvement
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## More Information



- Website: <a href="http://mn.gov/admin/government/continuous-improvement/">http://mn.gov/admin/government/continuous-improvement/</a>
  - Course catalog, tools, contact information.
- Twitter: Cl Minnesota
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